

- 340B eligible entities have realized that many of their patients are not allowed access to their specialty pharmacies, due to plan sponsors (employers/health plans/PBMs) having an exclusive arrangement with the plan sponsors' specialty pharmacies.
- To resolve this issue, 340B covered entities are now partnering with the big PBM/payer-owned specialty pharmacies; in exchange, the 340B covered entity adds these specialty pharmacies as a contract pharmacy in their 340B network.
- Due to the economic incentives provided to 340B covered entities to support underserved patients, specialty pharmacies within their 340B network stand to make more margin than they may from typical commercial plan reimbursements.
- The 340B covered entities obtain access to discounted specialty pharmaceuticals and increase pharmaceutical manufacturers' exposure to 340B discounts.
- These arrangements have grown dramatically in the last three years.